



A Warm Kiwi Welcome

Top-quality hospitality is the bedrock of New Zealand's tourism industry, and for most tourists and travellers it is the friendliness and impeccable service of their accommodation that create a lasting positive impression. More and more professionals are choosing to run a B&B or boutique lodge as a second career, anticipating a project that yields a comfortable lifestyle, but finding instead that the job requires hard graft, business nous and unlimited reserves of patience and charm. *A Warm Kiwi Welcome* is written for all existing and would-be proprietors eager to explore the practicalities of a potentially highly profitable business in the world of Kiwi hospitality.

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